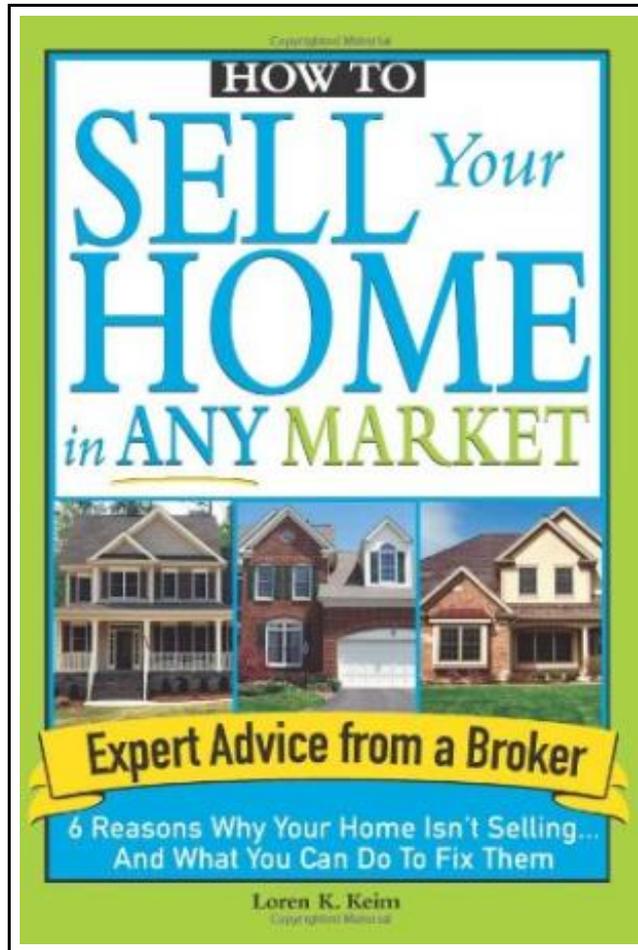


How to Sell Your Home in Any Market: 6 Reasons Why Your Home Isn't Selling... and What You Can Do to Fix Them



Filesize: 6.05 MB

Reviews

It is great and fantastic. I actually have read and so i am certain that i am going to going to go through once again yet again in the future. I realized this ebook from my dad and i encouraged this book to find out.

(Dr. Kayden Gerlach)

HOW TO SELL YOUR HOME IN ANY MARKET: 6 REASONS WHY YOUR HOME ISN'T SELLING... AND WHAT YOU CAN DO TO FIX THEM



To read **How to Sell Your Home in Any Market: 6 Reasons Why Your Home Isn't Selling... and What You Can Do to Fix Them** PDF, please refer to the button below and download the file or have access to other information which might be relevant to HOW TO SELL YOUR HOME IN ANY MARKET: 6 REASONS WHY YOUR HOME ISN'T SELLING... AND WHAT YOU CAN DO TO FIX THEM book.

Sphinx Publishing, 2008. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: Introduction to Selling Your Home Reason #1: Poor Staging Reason #2: Incorrect Pricing Reason #3: Improper Marketing Reason #4: Location-Challenged Properties Reason #5: Functionally Obsolete Properties Reason #6: "No One Is Buying in the Area!" The Steps to a Successful Sale Chapter 1: Staging Your Home for Top Dollar Competing with New Construction Staging a Home: Step by Step Curb Appeal Curb Appeal Checklist Entrance Foyer or Entry Hallway Entry Checklist The Living Room Living Room Checklist The Kitchen Kitchen/Breakfast Area Checklist The Dining Room Dining Room Checklist Bathrooms Bathroom Checklist Bedrooms Bedroom Checklist Backyard Backyard Checklist Garage Garage Checklist Basement Basement Checklist What to Do if Your Home is Vacant General Staging Issues The Keys to Staging Chapter 2: Pricing Your Home Properly The Realtor's Competitive Market Analysis The Dirty Little Secret of Realtor Pricing Appraised Value Understanding Price Positioning and Price Points Net Proceeds Chapter 3: Market Timing Market Timing-Is Now the Time to Sell? Chapter 4: Figuring Out the Best Way to Sell Selling For Sale By Owner Full Service versus Discount Brokers Interviewing Realtors The Listing Process Holding the Home Chapter 5: Marketing Systems Where do Most Buyers Come From? Using the MLS For Sale Signs and Directional Signs Flyers and Brochures Four Keys to Writing Successful Ads Internet Marketing Virtual Tours Open Houses Specifically Targeting Likely Buyer Groups Broker's Open Houses Chapter 6: Guerrilla Marketing Techniques Staying Ahead of a Sliding Market No Money Down Offers Paying Buyer's Closing Costs and Buy-Down Loans Allowances Auctions Lease Purchases Paying Realtor Bonuses or Higher Commissions Giving Away a Car or a Vacation More Creative Uses for Flyers Chapter 7: Other Property Challenges Location-Challenged Properties Pricing Location-Challenged Properties Functionally Obsolete Properties Properties in Difficult Regions What to Do with...



[Read How to Sell Your Home in Any Market: 6 Reasons Why Your Home Isn't Selling... and What You Can Do to Fix Them Online](#)



[Download PDF How to Sell Your Home in Any Market: 6 Reasons Why Your Home Isn't Selling... and What You Can Do to Fix Them](#)

Related Books



[PDF] Grandpa Spanielson's Chicken Pox Stories: Story #1: The Octopus (I Can Read Book 2)

Click the hyperlink beneath to download "Grandpa Spanielson's Chicken Pox Stories: Story #1: The Octopus (I Can Read Book 2)" PDF document.

[Read ePub »](#)



[PDF] Star Flights Bedtime Spaceship: Journey Through Space While Drifting Off to Sleep

Click the hyperlink beneath to download "Star Flights Bedtime Spaceship: Journey Through Space While Drifting Off to Sleep" PDF document.

[Read ePub »](#)



[PDF] The Web Collection Revealed, Premium Edition: Adobe Dreamweaver CS6, Flash CS6, and Photoshop CS6 (Stay Current with Adobe Creative Cloud)

Click the hyperlink beneath to download "The Web Collection Revealed, Premium Edition: Adobe Dreamweaver CS6, Flash CS6, and Photoshop CS6 (Stay Current with Adobe Creative Cloud)" PDF document.

[Read ePub »](#)



[PDF] Maisy's Christmas Tree

Click the hyperlink beneath to download "Maisy's Christmas Tree" PDF document.

[Read ePub »](#)



[PDF] TJ new concept of the Preschool Quality Education Engineering the daily learning book of: new happy learning young children (2-4 years old) in small classes (3)(Chinese Edition)

Click the hyperlink beneath to download "TJ new concept of the Preschool Quality Education Engineering the daily learning book of: new happy learning young children (2-4 years old) in small classes (3)(Chinese Edition)" PDF document.

[Read ePub »](#)



[PDF] TJ new concept of the Preschool Quality Education Engineering the daily learning book of: new happy learning young children (3-5 years) Intermediate (3)(Chinese Edition)

Click the hyperlink beneath to download "TJ new concept of the Preschool Quality Education Engineering the daily learning book of: new happy learning young children (3-5 years) Intermediate (3)(Chinese Edition)" PDF document.

[Read ePub »](#)